



DÉLICE HOLDING

Délice Holding

Financial Indicators – Q3 2021

October 21st 2021



Highlights

Performance Indicators – Third Quarter 2021



Délice Holding has improved its revenues during the third quarter of 2021, making a growth rate of **13,6% YoY**.



KTND 306 841

TOTAL REVENUES IN Q3 2021

(+13,6% YoY)

KTND 894 747

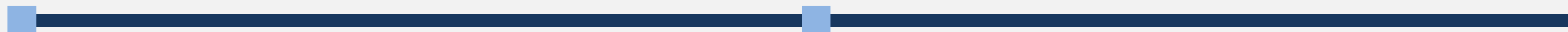
TOTAL REVENUES – YEAR TO DATE

(+11,6%YoY)

Performance Indicators – Third Quarter 2021



Délíce Holding made a total amount of **7 042 KTND** in terms of Capital Expenditures, declining by **44,6%** YoY . Investments were made, in order to increase capacity, rationalize energy consumption and finance CSR environment projects.



KTND 7 042

CAPEX IN Q3 2021

(-44,6 % YoY)

KTND 27 000

CAPEX – YTD

(-16,9% YoY)



Revenues

Revenues in Q3 2021

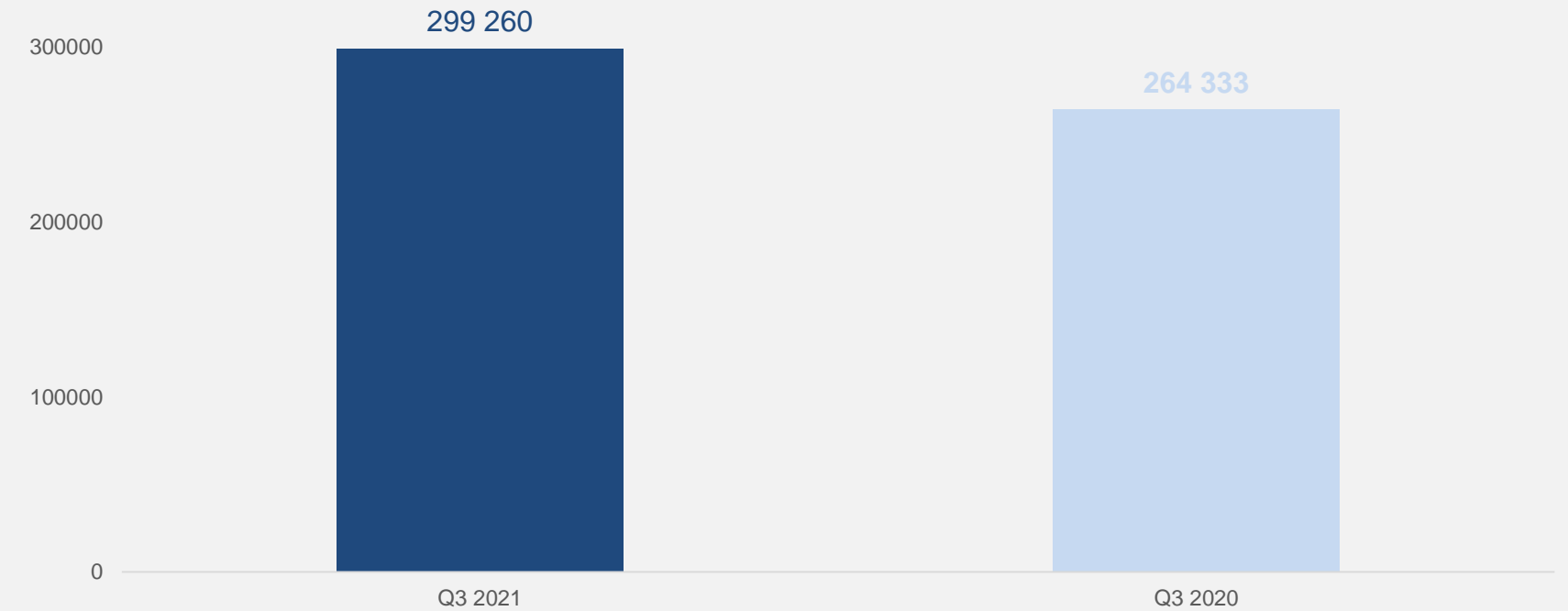
Consolidated local revenues, reached **306 841 KTND** in the third quarter of 2021, making a **13,6%** growth rate, compared to the same period last year.

Exports increased by **32,7%** to reach **7 581 KTND** in Q3 2021, and totalized an amount of **26 169 KTND** since the beginning of 2021 (Vs. **24 170 KTND** the same period last year).

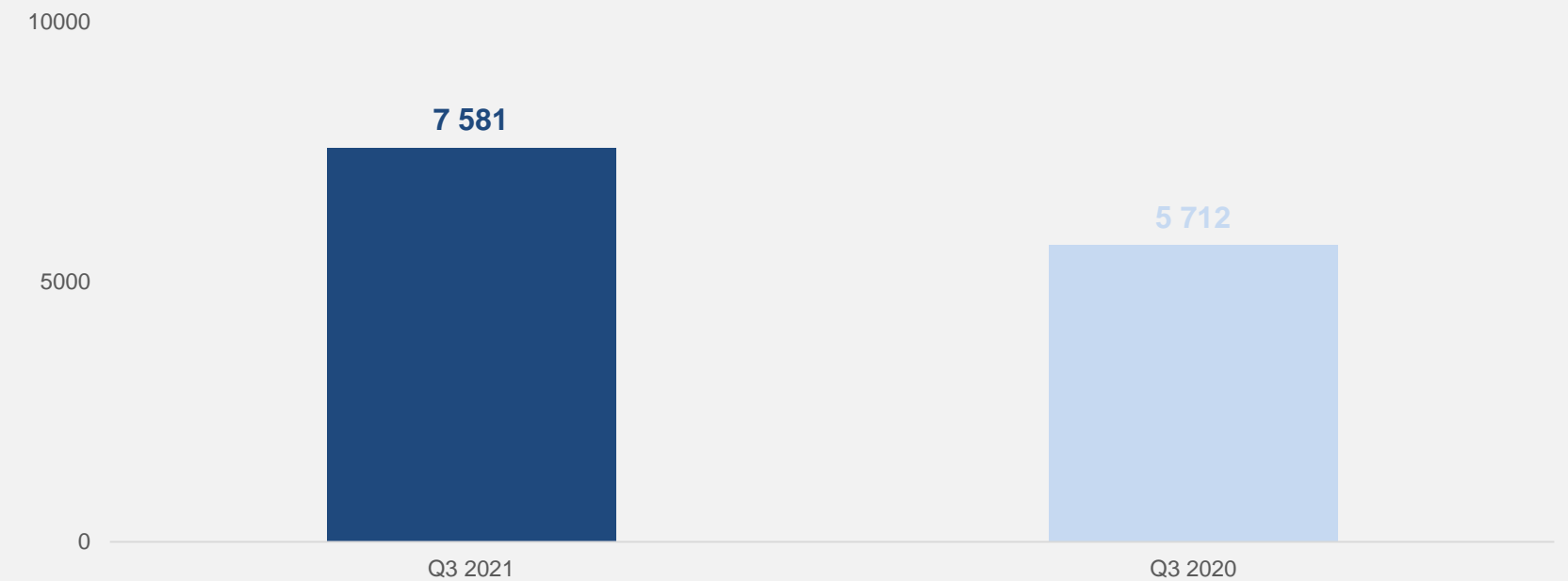
Total revenues made a double digit growth rate by the end of September 2021 (**+11,6%** YTD), with growing volumes, and milk price increase, that was operated in April 2021.



Total Local Revenues – Q3 2021
In KTND



Total Export Revenues – Q3 2021
In KTND





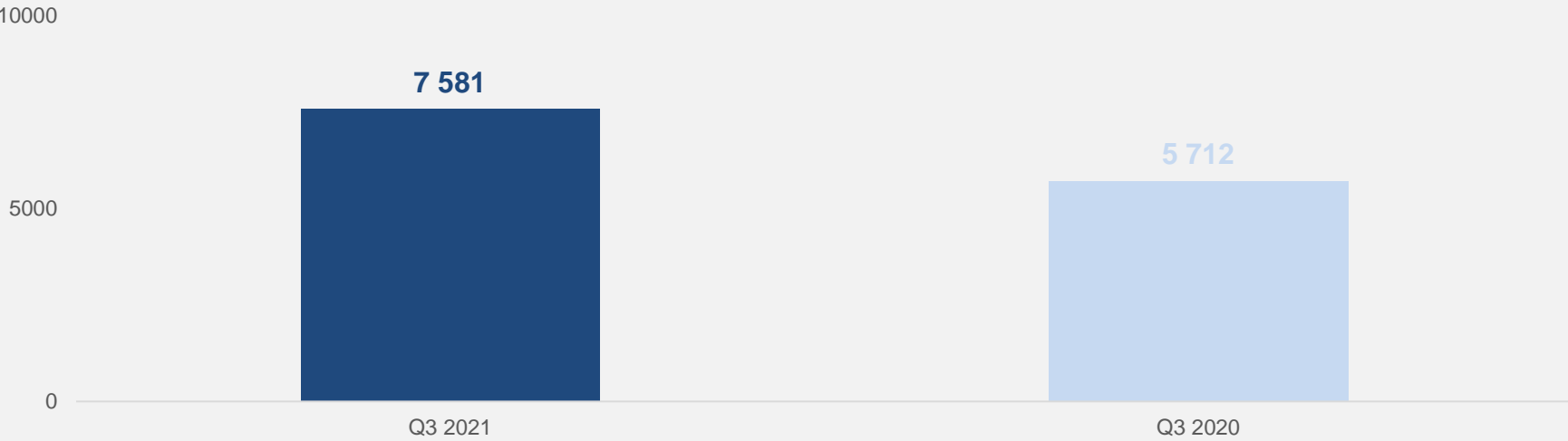
Capital Expenditures

CAPEX in Q3 2021



CAPEX decreased by **44,6%** on YoY reaching **7 042 KTND** (Vs. **12 709 KTND** in Q3 2020) and were directed to capacity projects, and environment and energy consumption programs.

Total CAPEX – Q3 2021
In KTND





Debt Outstanding

Debt Outstanding in Q3 2021

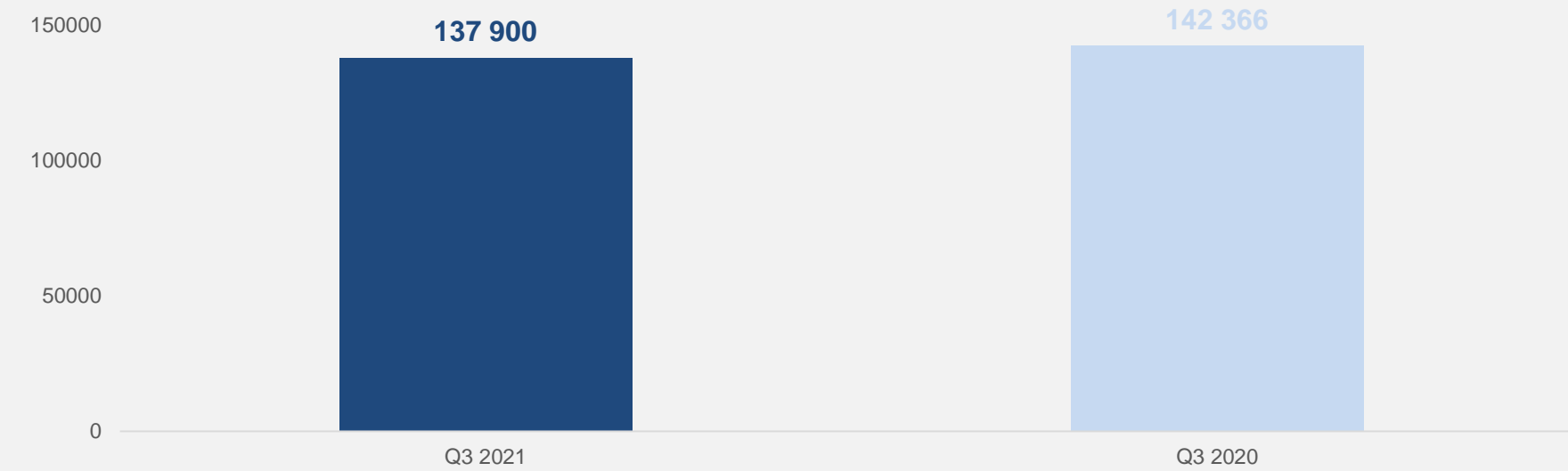
Debt outstanding decreased by **48,2%** reaching a total of **124 544 KTND** (Vs. **240 212 KTND**). The effort made by the Group to reduce its short term borrowings has paid. In fact short term borrowings were reduced by **113,7%** amounting to **- 13 356 KTND** (Vs. **97 846 KTND** in Q3 2020).

This was made possible thanks to intra-Group synergies in terms of financing, and inventories optimization programs.

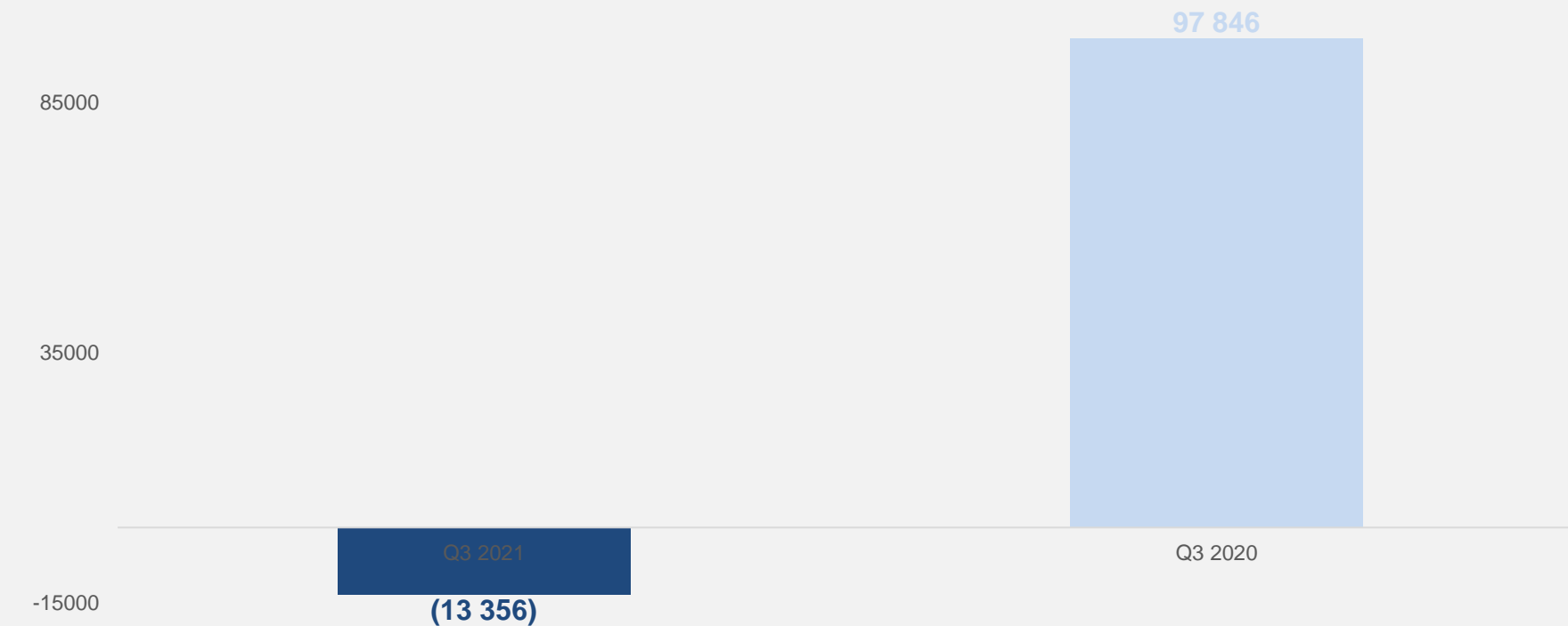
Long term debts amounted to **137 900 KTND**, thus making a slight decrease of **-3,1%** versus the same period last year.



Total Long Term Borrowings– Q3 2021
In KTND



Total Short Term Borrowings – Q3 2021
In KTND





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