



DÉLICE HOLDING

# Délice Holding

## Financial Indicators – Q2 2021

August 3<sup>rd</sup> 2021



# Highlights

# Performance Indicators – Second Quarter 2021



Délice Holding has improved its revenues during the second quarter of 2021, making a growth rate of **10,6% YoY**.



**KTND 299 454**

TOTAL REVENUES IN Q2 2021

**(+12,5% YoY)**

**KTND 587 906**

TOTAL REVENUES – YTD 2021

**(+10,6% YoY)**

# Performance Indicators – Second Quarter 2021



Délíce Holding made a total amount of **19 958 KTND** in terms of Capital Expenditures, thus making a progress of **0,8%** YoY. Investments were made, in order to increase capacity, rationalize energy consumption and finance CSR environment projects.



**KTND 6 908**

CAPEX IN Q2 2021

**(- 20,4% YoY)**

**KTND 19 958**

CAPEX – YTD 2021

**(+0,8% YoY)**



# Revenues

# Revenues in Q2 2021

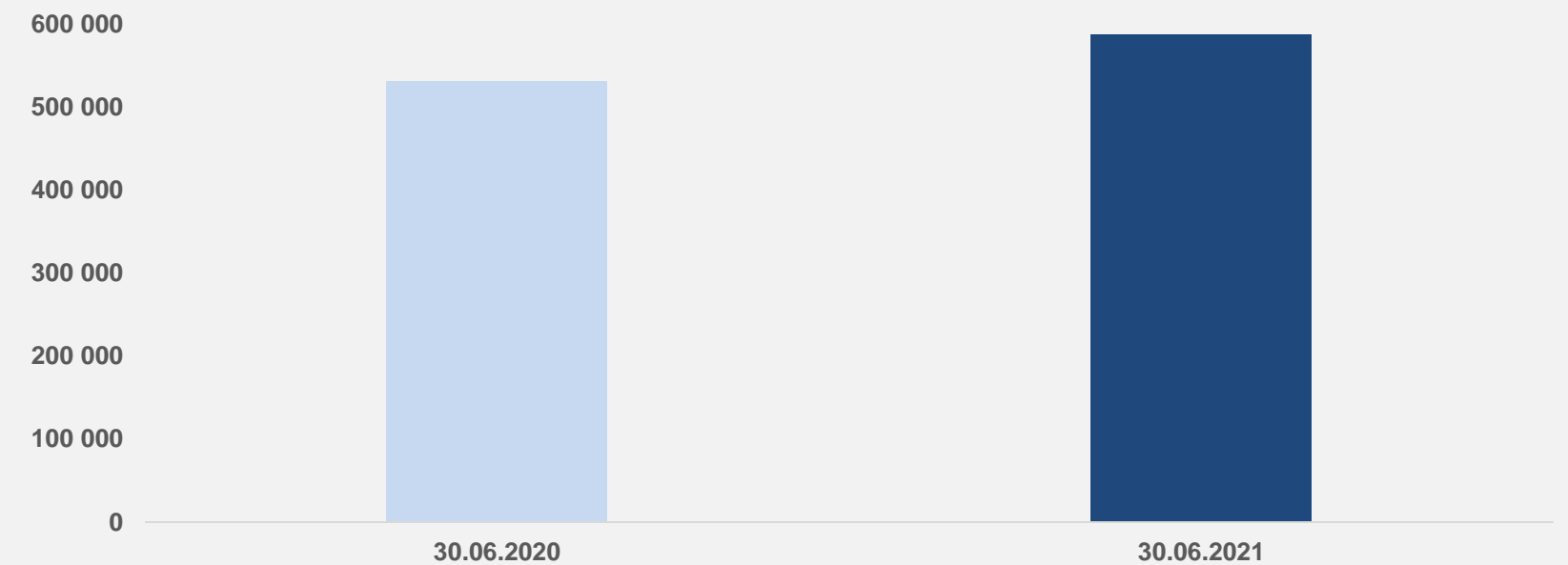
Consolidated local revenues, amounted to **299 454 KTND** in the second quarter of 2021, making a **12,5%** growth rate, compared to the same period last year.

Exports slightly increased, despite closed borders and extended lockdown during the pandemic, thus totalizing **18 588 KTND (+0,7%)**. This shows the resilience of the Group, especially with Tourism slowing down and negatively impacting demand.

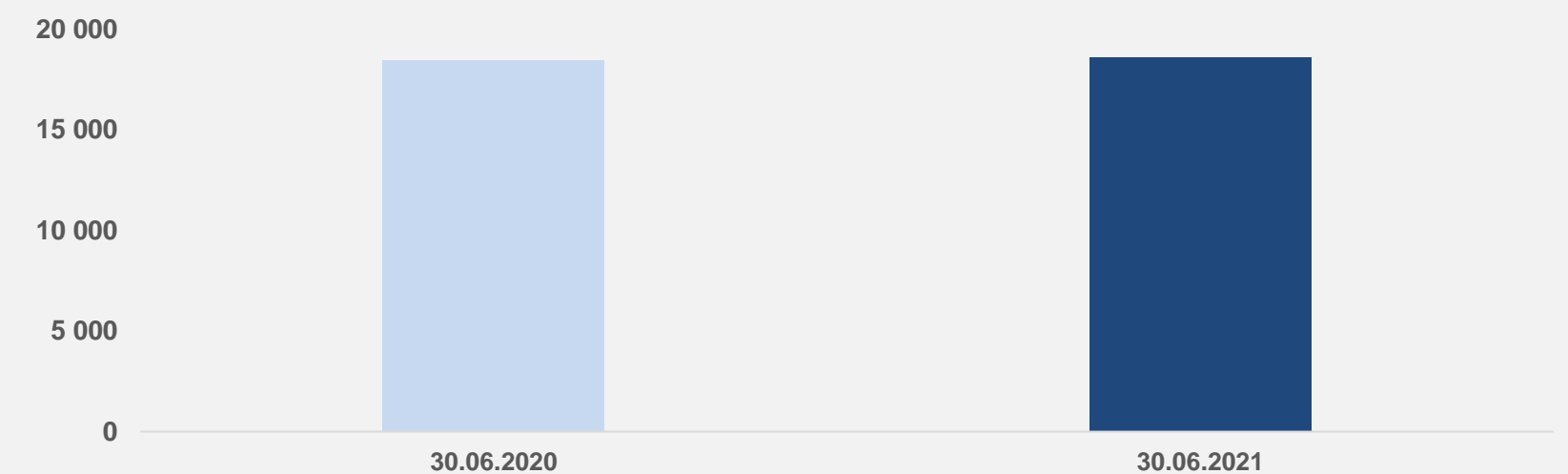
In addition, total revenues made a solid **10,6%** growth rate by the end of June 2021, amounting to **587 906 KTND**, with growing volumes, and milk price increase, that was operated in August 2020.



Total Local Revenues – YTD 2021  
In KTND



Total Export Revenues – YTD 2021  
In KTND





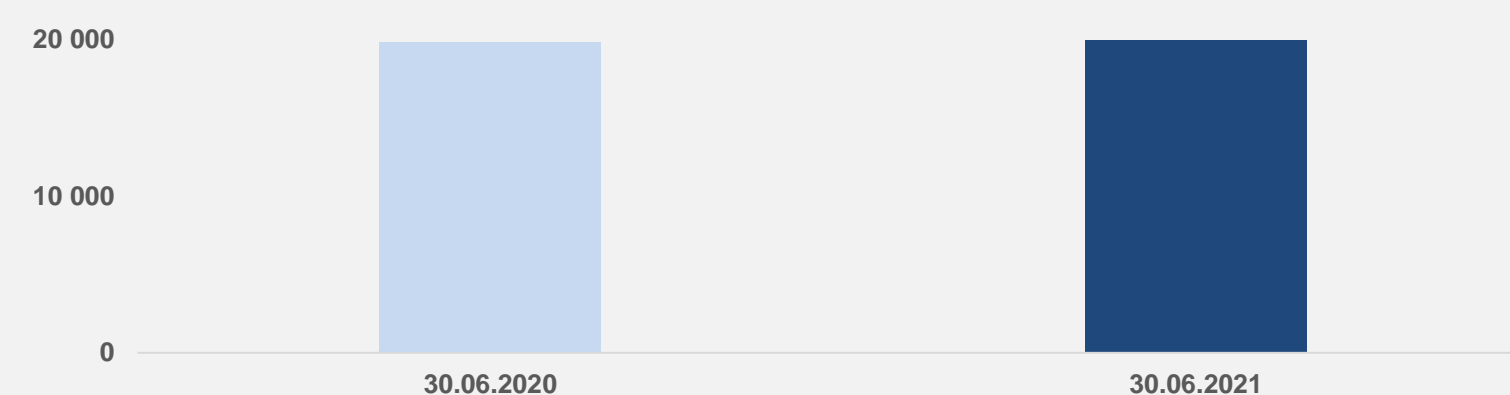
# Capital Expenditures



# CAPEX in Q2 2021

CAPEX increased by **0,8%** on YoY reaching **19 958 KTND** versus **19 797 KTND** in June 2020 and were directed to capacity projects, and environment and energy consumption programs.

Total CAPEX – YTD 2021  
*In KTND*







# Debt Outstanding



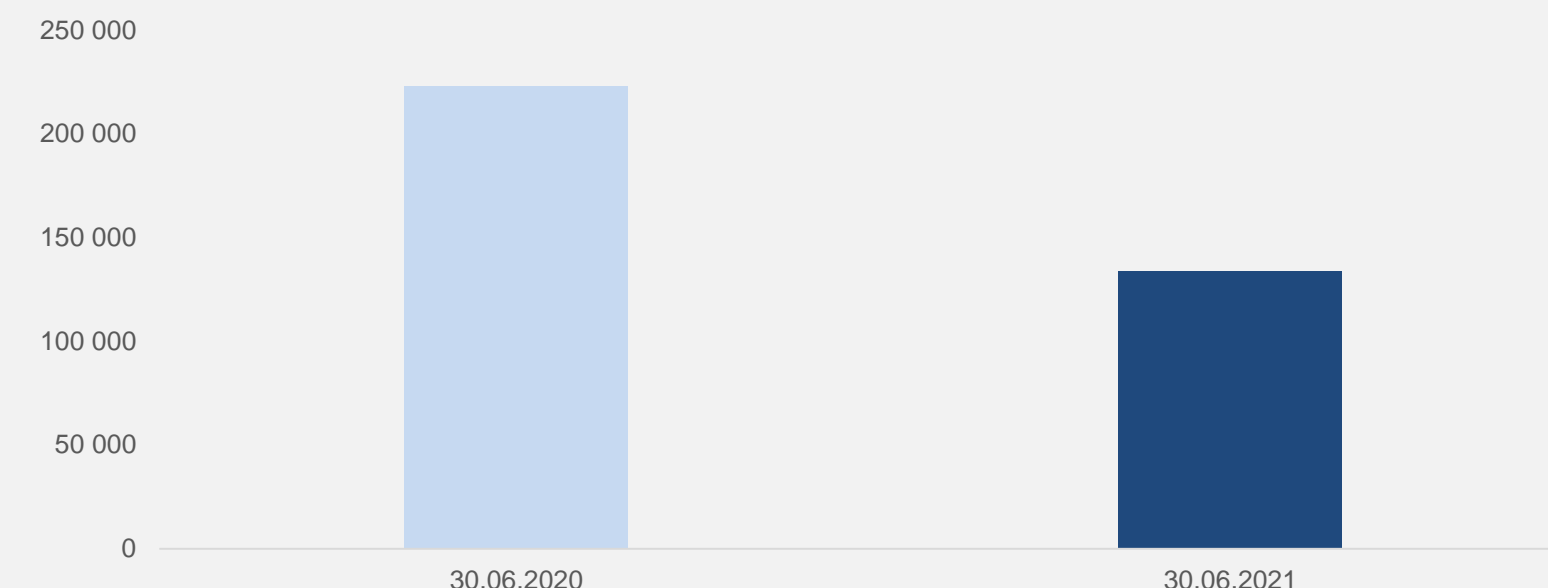
# Debt Outstanding in Q2 2021

Debt outstanding decreased by **40%** reaching a total of **133 710 KTND** (Vs. **223 157 KTND**). The effort made by the Group to reduce its short term borrowings has paid. In fact short term borrowings were reduced by **108,4%** amounting to **-6 651 KTND** (Vs. **79 280 KTND** in Q2 2020).

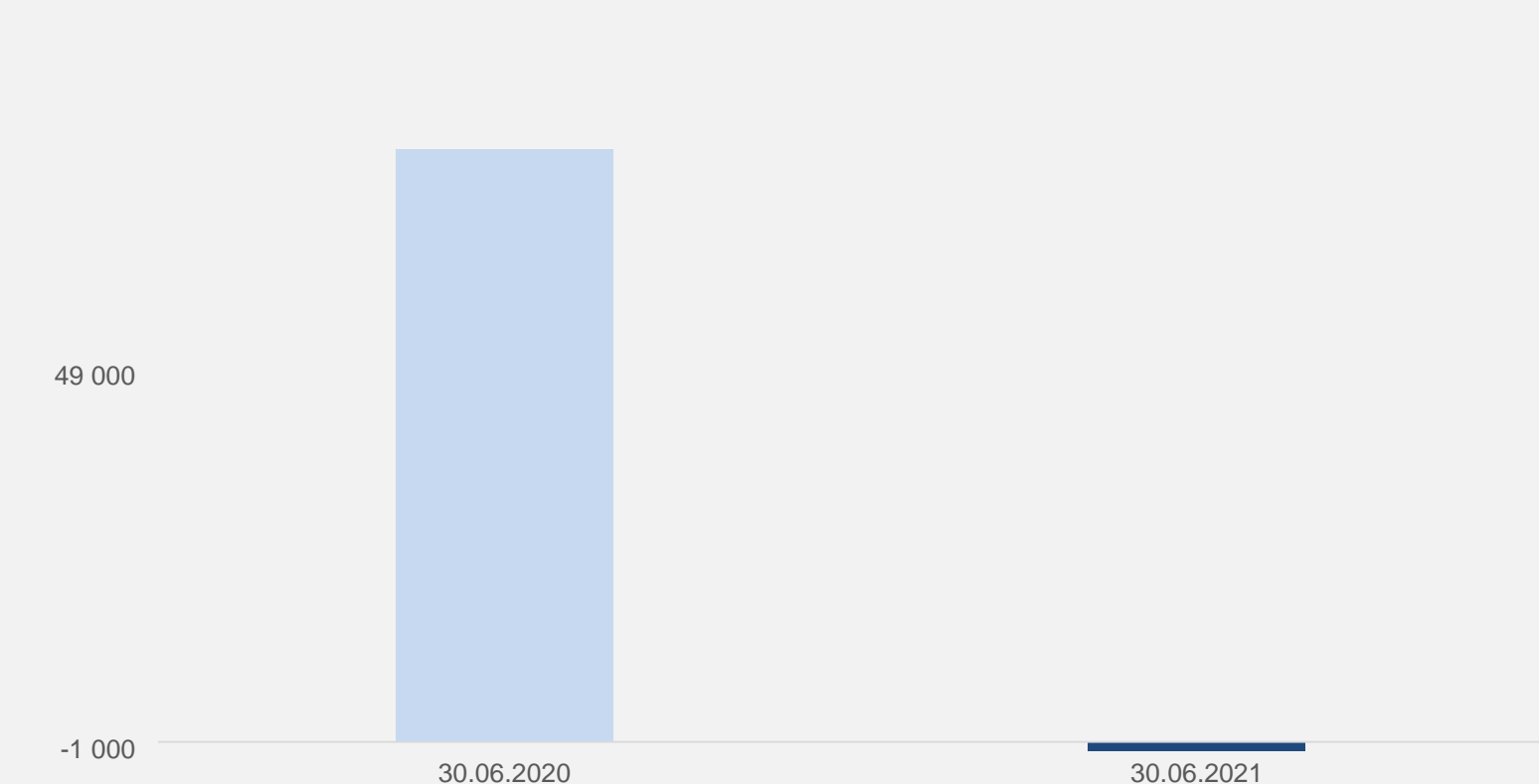
This was made possible thanks to intra-Group synergies in terms of financing, and inventories optimization programs.

Long term debts amounted to **140 361 KTND**, thus making a slight decrease of **-2,4%** versus the same period last year.

Total Debt Outstanding – Q2 2021  
In KTND



Total Short Term Borrowings – Q2 2021  
In KTND





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